

INCREASE YOUR CONFIDENCE...

*Enhance
your lifestyle!*



- 1. Be on purpose at building confidence.** You must become competent before you have confidence. If there is a skill that you have not mastered, you will not be confident in that skill until you become competent. Therefore competence precedes confidence.
- 2. Set a current 30 day non-negotiable goal.** You have got to keep the vision and the long term plan in mind, but you must break it down by your 30 day non-negotiable goals.
- 3. Study what you do not know.** If there is an area of the business that you do not know well, and you are not competent in, don't just run around trying to do it. Study, study, study.
- 4. Make a goal poster.** Seeing is believing - keep the vision and goal before your face.
- 5. Guard your circle of Influence.** Who is in your circle? Be careful who you share your vision and your dream with because there are snatchers out there. Protect your dream and your vision. Remember you are like the 5 people you hang around most.
- 6. Be strategic.** Write out a strategic plan for each month - each week. This plan must include time and money management.
- 7. Change and be coachable.** To become different than you are today, you must be willing to change. To change, you must be willing to accept instruction.
- 8. Increase your persuasion skills.**
- 9. Be careful about your image.** Professional presentation counts.
- 10. Track your activity.** If you don't track your time and energy, something or someone else will take it.